



250 Route 61 South  
Schuylkill Haven, PA 17972  
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cardinalsystemsinc.com

April 24, 2018

Dear Valued Customer,

We are living in tumultuous times. The status of our economy is booming and with that comes inflation and price increases.

Due to the current Section 232 tariffs and the rising costs of oil and natural gas we have steadily been incurring raw material increases in steel, aluminum, and plastics. For 2018 we have already seen our steel prices increase by 25% and aluminum has gone up over the past year by 20% with no end in sight.

With that being said, we can no longer absorb these increases and are forced to pass them along. Effective June 1st the following increases will be put into place:

- Steel Products: 9%
- Aluminum Coping and Liner Track: 9%

Orders placed before June 1st will be honored at the current pricing. All orders at old pricing must be shipped by June 29th to avoid the increase being applied. "Hedge" buys will be available on a limited basis, first come first serve while raw materials last.

Please contact your Cardinal sales representative with any questions concerning this process.

Sincerely,

A handwritten signature in black ink that reads "Derrick Hendricks".

Derrick Hendricks,  
Director of Sales

Brands of Cardinal Systems, Inc.

