

Lonza

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Tim Shivers
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July 15, 2018

Re: Calcium Hypochlorite Price Increase

Dear Customer:

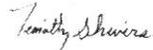
Effective September 15, 2018 Arch Chemicals, Inc. (Lonza) will increase prices by 4-6% on all sizes of GLB®, Applied Bio®, Quantum® and Ultima® calcium hypochlorite products.

This price increase is a result of higher costs for raw materials, packaging, labor and transportation.

Your Lonza representative will be in contact with you soon to review any questions you may have and share your new price schedule.

Thank you for your continued business and support.

Sincerely,



Tim Shivers
Business Director and Project Leader
New Technologies, North America ProDealer